



**Legacy**  
Imaging

SETTING A  
HIGHER STANDARD  
IN REMANUFACTURING

## SERVICES AND PRODUCTS THAT MEET YOUR NEEDS

LEGACY IMAGING IS A LEADING MANUFACTURER DEVOTED TO PRODUCING **HIGH-QUALITY REMANUFACTURED INKJET CARTRIDGES.**

IN BUSINESS FOR 15 YEARS, THE **E-SWAP® FULL-SERVICE RECYCLING PROGRAM** HELPS RESELLERS MANAGE THEIR INVENTORIES AND THEIR BOTTOM LINE, OFFERING A **TURNKEY** PROCESS OF EMPTIES COLLECTION, REFILLING AND FINISHED GOODS PURCHASES.

DIRECT FROM THE MANUFACTURER, **REFILL PRICES THAT CAN'T BE BEAT.**



SERVICES & PRODUCTS

### SERVICES

#### E-SWAP®: TURNKEY PROCESS THAT KEEPS DEALERS' MARGINS HIGH



Legacy's E-Swap® full-service recycling program provides simplicity and cost savings:

- Resellers can place orders directly on their dedicated E-Swap® sites, or by calling their Legacy Imaging Customer Service Representative
- Legacy ships finished goods immediately, **within 24 hours**, without requiring cores to be processed
- Successful resellers rely on E-Swap® to keep their prices low on finished goods, and help the environment **with refill prices up to 60% off already low everyday prices**

#### LEGACY'S BOOMERANG® BUY BACK PROGRAM OFFERS ANOTHER OPTION

- Send in bulk quantities of cores and get credit on future finished goods
- Exceptional discounts on finished goods and a financially rewarding core collection program

**TAKING ADVANTAGE OF  
EMPTIES COLLECTION WILL MAKE  
YOUR COST PER CARTRIDGE GO DOWN!**

# SERVICES AND PRODUCTS THAT MEET YOUR NEEDS



## PRODUCTS

### REMANUFACTURED DESKTOP INK JET CARTRIDGES TECHNICALLY SUPERIOR WITH UNBELIEVABLY AFFORDABLE PRICES

- Carry all major models and brands with a 100% satisfaction pledge or we replace for free
- Direct from manufacturer: **refill prices** that are the **most competitive** in the industry, up to 60% off the already low everyday pricing
- Manufacturing facility in Mexico provides on-shore logistical advantages – fast turnaround and real-time tech support from our experts **at the factory**
- ISO 9001:2008 certification: The seal of approval for consistently high quality
- Continual product development to provide new models as soon as empties are available



### POSTAL METER PRODUCTS: GREAT DOOR OPENER FOR A DIFFERENT CUSTOMER

- With 80% market share, **Pitney Bowes** compatibles are Legacy's top sellers
- Remanufactured **Neopost/Hasler** cartridges for machines in medium/large companies
- **HP** replacement addressing cartridges for meters in larger-type mail houses
- **Fast refill:** All postal meter product orders are processed within 5 working days
- Very high margins for dealers

### WIDE FORMAT: AN INCREASINGLY LARGE MARKET FOR REMANUFACTURING

- Wide format industry boasts \$3billion in revenues
- Legacy carries **HP** replacements in this lucrative, high-margin segment
- **Plug and Play:** No down time – Legacy's inks are optimized for fast transition
- Inks made by OEM manufacturers and guaranteed for color match



**Legacy**  
Imaging

SETTING A  
HIGHER STANDARD  
IN REMANUFACTURING

**877.300.INKS**  
(877.300.4657)

[legacyimaging.com](http://legacyimaging.com)

p: 303.295.3600

f: 303.308.1234

e: [sales@legacyimaging.com](mailto:sales@legacyimaging.com)