



Legacy
Imaging

SETTING A
HIGHER STANDARD
IN REMANUFACTURING

WHY BUY LEGACY? BECAUSE WE SET A HIGHER STANDARD IN REMANUFACTURING

LEGACY IMAGING HAS BEEN A **PIONEER** IN THE **INKJET** MARKETPLACE – IN BOTH COLLECTIONS AND REMANUFACTURING – RESULTING IN PRODUCTS WITH **HIGH PERFORMANCE** AND **RELIABILITY**.

LEGACY SHOWS CUSTOMERS HOW TO REALIZE SUBSTANTIAL SAVINGS THROUGH OUR SUCCESSFUL CARTRIDGE EXCHANGE AND COLLECTION PROGRAMS.



WHY BUY LEGACY

TRADITION OF INNOVATION THAT IMPROVES YOUR BOTTOM LINE

- **First to market** with universal (cross compatible) cartridges to address issue of overwhelming SKU proliferation
- **First to create** a system (E-Swap®) that ships finished goods within 24 hours without requiring the empty cores to be in hand. Immediate gratification: **Finished goods at up to 60% off** the already low everyday price! Good for the environment, good for the wallet

PROTECTION FROM INTELLECTUAL PROPERTY INFRINGEMENTS:

- History of designing products to keep customers from exposure to intellectual property rights infringements. Legacy Imaging studies ink, design, and utility patents so you have **peace of mind without legal hassles and inventory disruptions**
- Unlike many of our competitors, Legacy Imaging invests heavily in engineering and product development to make sure we get it right

QUALITY YOU CAN'T GET FROM OFF-SHORE SUPPLIERS OR IN – STORE REFILLING

- Exceptional **quality control processes**. Cartridges tested twice in production plus additional time on real printers in QA/QC area. **Three tests on each cartridge!**
- **ISO 9001:2008 certification**. Only factory in North America that has this exact certification. ISO 9001:2008 applies the **toughest** standards anywhere, and is dependent on **continuous improvement** – i.e. If Legacy Imaging doesn't implement what they say, certification won't be reinstated
- Legacy Imaging invests in **more human inspection** than competitors. Visual oversight and involvement add to higher standards. Their trained inspectors put each cartridge into **actual printers** – Legacy Imaging does not use simulated print testing
- Legacy's **return rate is < 1%**, well below the industry average (around 2.5%)
- **Responsiveness** when issues do arise: customers can talk to their Legacy Imaging customer service representative – problems are resolved **quickly**

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